



AN AWARD-WINNING SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS

Introduction

HMS TECHNOLOGIES, INC. (HMS) is a certified Service-Disabled Veteran-Owned Small Business (SDVOSB), headquartered in Martinsburg, West Virginia, only 70 miles from Washington, DC. We are pleased to have this opportunity to introduce our company and family of employees. We are confident in our ability to meet your requirements by applying experience, solutions, and well-integrated technology products.

Founded in 2003 by Harry M. Siegel, current Chairman and President, HMS engages in the following core lines of business:

- **IT Program/Portfolio Management**
 - ★ Agile, PMBOK, Scrum, ITIL
 - ★ CPIC, OMB 300, Budget
 - ★ BPR Support & Governance
 - ★ Requirements, GAP Analysis, IV&V
- **Enterprise Integration Services**
 - ★ Network Design & Engineering
 - ★ Migration/Virtualization
 - ★ Data Center/Hosting Support Services
 - ★ A&A/CISSO Cybersecurity
 - ★ Unified Telephony
- **Value-Added Reseller (VAR)**
 - ★ IT Hardware Products & Solutions
 - ★ IT Software Products & Solutions
 - ★ Medical Products

Large Contract Vehicles

GSA IT (Schedule 70)
CIO-SP3 GWAC – SDVOSB, SB
FSS Schedule 65 – IIA Medical Products
NASA SEWP V
VA T4 Next Gen

Partner Product Lines

CA Software	IBM	Microsoft
EMC	HP	Xerox
Dell	Lexmark	Avasys
Fujitsu	Lenovo	Vidacare by Teleflex

The VALUE we bring

Experienced Solutions Provider. HMS has over 11 years of experience providing an array of support services and products across multiple Government agencies, state and local organizations, and commercial clients.

Quality Driven. HMS is an ISO 9001:2008 and CMMI Level II process driven service provider. We will responsibly manage, diligently perform, and responsively and transparently communicate all aspects of an effort, executing with precision to client performance standards.

Customer Satisfaction. HMS has a record of service excellence and cost-effective performance achieving the highest levels of client approval.

Right Key Personnel. We carefully screen all project candidates, ensuring all proposed individuals provide an exact match to the requirements of each Statement of Work.

Company Data

Legal Status:	Privately held; C-Corp
Federal Tax ID (TIN):	26-0078599
Dun & Bradstreet (DUNS):	145965872
CAGE Code:	3UXA1
NAICS Codes:	334111, 334112, 334118, 334290, 339112, 423430, 423690, 511210, 517911, 518210, 519130, 541511, 541512, 541513, 541519, 541712, 541990



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Recent Clients

- **Department of Commerce**
 - ★ USPTO
- **Department of Defense**
 - ★ Air Force
 - ★ Army
 - ★ Navy
 - ★ DISA
- **Department of Education**
- **Department of Energy**
 - ★ Sandia National Labs
- **Department of Health and Human Services**
 - ★ CMS
 - ★ FDA
 - ★ HQ
 - ★ IHS
- **Department of Homeland Security**
 - ★ USCG
 - ★ ICE
- **Department of Housing and Urban Development**
- **Department of Veterans Affairs**
 - ★ OI&T
 - ★ IPO
 - ★ VHA
 - ★ VBA
- **Executive Office of the President**
- **Library of Congress**
- **Various State and Local Government Offices**

In addition, clients from the private sector include:

- **Harris Corp**
- **Lockheed Martin**
- **Northrop Grumman**
- **Raytheon**
- **Westat**

Points of Contact

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Testimonials

“The HMS folks have been their usual OUTSTANDING selves [...] Could not imagine running this program and not being able to say: ‘Don’t worry about that: Jason Smith is on that,’ or ‘Michele is on that,’ or... you get the picture.”
- *Jorge Ferrand, Harris, Program Manager T4 SOA Suite*

“Phase II was an outstanding effort put forth by the team HMS assembled. The VA’s Region 1 Team appreciated the teamwork and effort that made this project a success. All of the projects should go as smoothly as this one... V/R”
- *R. Brown, COTR, VA Enterprise Framework II*

“Wow, you are good. I wish every vendor was this quick. Thanks!”
- *Sidney M. Bell, Chief Material Management Logistics – Department of Veterans Affairs*

“You are incredible – thank you!”
- *John Swinford, STARS Program Superintendent*

“Thanks, working with your group was my pleasure completely; your work ethic is infectious! I wish everyone in VA could have a chance to see what a highly motivated, very competent, totally focused work group can achieve...”
- *W. Whiteford, Department of Veterans Affairs*

In Summary

For both our clients and our partners, HMS offers seasoned employees who have worked side by side with Government personnel to improve the quality and accessibility of their IT systems and infrastructure. We bring industry-best program management, financial practice, and subject matter expertise from our experience which spans over 11 years in the Federal Marketplace. This understanding of Federal procurements has allowed us to create repeatable, efficient, and customized service delivery frameworks – tailored to each client’s operational model.

HMS has assembled hardware suppliers, system integrators, and service providers for a multitude of Federal projects and agencies to provide cost-effective pricing and installation for product-based projects. For these procurements, HMS provides an easy, one-step ordering and support process merging top original equipment manufacturers (OEMs) seamlessly into any existing enterprise.

